



INDUSTRIAL & CONSTRUCTION SUPPLIES

2001 Theurer Blvd.  
Winona, MN 55987  
[www.fastenal.com](http://www.fastenal.com)

As part of SafeAssure effort to continually add value for their customers, they have recently entered into a partnership with the Fastenal Company. With Fastenal's depth and breadth of products in industrial supplies, there is no doubt that this partnership will provide you with a consistent service based resource for not only your safety products but for their 11 other product lines as well. Fastenal, also founded in Minnesota, prides itself on providing you with local service and we look forward to aiding in the increased safety and efficiency of your facility.

This partnership will provide you with a 15% discount off of Fastenal's wholesale price on all products. This discount will not be in addition to any pre-existing discounts you may have with Fastenal. Please present the enclosed "Discount Card" to a Fastenal Store near you. The Fastenal store manager will establish an account for you, and once your account is established, you may place your order via phone, fax, internet or in person and receive the discount as long as you are a SafeAssure preferred customer.

Thank you, we look forward to a mutually rewarding relationship.

Respectfully yours,

A handwritten signature in black ink, appearing to read "Jeff Kammerer".

Jeff Kammerer  
North Central Region Marketing Manager  
Fastenal Company